

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 EA-10 IO-13 ISO-00 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05
SS-15 STR-07 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02
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TO SECSTATE WASHDC 5179
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PARIS FOR USOECD

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E.O. 11652: N/A
TAGS: ETRD, NZ
SUBJECT: TESTIMONY FOR HEARING ON "BUY AMERICA" BILL

REF: STATE 61254

1. SCORES OF GOVERNMENT DEPARTMENTS AND AGENCIES EACH
PROCURE FOR THEIR OWN ACCOUNT AS DO GOVERNMENT-OWNED
CORPORATI
DS SUCH AS AIR NEW ZEALAND, NATIONAL AIRWAYS
CORPORATION, THE BANK OF NEW ZEALAND, ETC. ONLY THE
TREASURY ATTEMPTS TO GATHER COMPREHENSIVE DATA ON
PROCUREMENT BY GOVERNMENT DEPARTMENTS, BUT IN SO DOING
IGNORES GOVERNMENT-OWNED CORPORATIONS; THE TREASURY
DATA IS NOT ACCESSIBLE TO US. THE STATISTICS DEPARTMENT
PUBLISHES FIGURES ON PROCUREMENTS BY GOVERNMENT
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DEPARTMENTS DIRECT FROM OVERSEAS VENDORS, BUT THESE ARE
NOT BROKEN DOWN BY COUNTRY OF ORIGIN; AGAIN, THESE
FIGURES DO NOT INCLUDE THE CORPORATIONS.

2. THE FIGURES WHICH ARE AVAILABLE SHOW OVERSEAS
PROCUREMENTS BY
GOVERNMENT DEPARTMENTS (ALL SOURCES) AS FOLLOWS:

1974 - NZ DOLS 82,162,000

1975 - NZ DOLS 186,906,000

1976 - NZ DOLS 292,571,000

STATISTICS FOR 1977 ARE NOT YET AVAILABLE.

3. EXAMPLES OF SPECIFIC PURCHASES FROM U.S. SOURCES:

1974 - NZ DOLS 19,549,000 FOR AIRCRAFT AND SPARES; NZ DOLS

- 16,344,000 FOR DIESEL ELECTRIC LOCOMOTIVES;
- NZ DOLS 29,194,000 FOR ELECTRICITY GENERATORS.

1975 - NZ DOLS 46,941,000 FOR AIRCRAFT AND SPARES; NZ

- DOLS 2,760,000 FOR COMPUTERS; NZ DOLS 13,000,000
- FOR LOCOMOTIVES.

1976 - NZ DOLS 1,793,000 ON AIRCRAFT SPARES.

1977 - NZ DOLS 33,158,000 FOR AIRCRAFT AND SPARES;

- NZ DOLS 1,500,000 FOR A COMPUTERIZED AIRLINE
- PASSENGER RESERVATIONS SYSTEM; NZ DOLS 4,000,000
- FOR LOCOMOTIVES.

4. EXAMPLES OF MAJOR PURCHASES ON THE HORIZON IN WHICH

U.S. SUPPLIERS MIGHT BE INTERESTED: THE RAILWAYS

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DEPARTMENT HAS JUST ISSUED A CALL FOR TENDERS, BEING REPORTED TO USDOC SEPARATELY, FOR NZ DOLS 40-50 MILLION FOR SUBURBAN PASSENGER ROLLING STOCK. THE ELECTRICITY DEPARTMENT IS EXPECTED TO INVITE TENDERS FOR GENERATING EQUIPMENT FOR A SERIES OF COMBINED-CYCLE POWER STATIONS IN THE AUCKLAND AREA. LOCAL ELECTRIC POWER BOARDS IN SEVERAL AREAS ARE EXPECTED OVER THE NEXT FEW YEARS TO CALL FOR TENDERS ON EQUIPMENT FOR AS MANY AS 19 SMALL HYDRO-POWER STATIONS. FURTHER PURCHASES OF COMMERCIAL AIRCRAFT AND DEFENSE EQUIPMENT MAY BE ANTICIPATED. MAJOR EQUIPMENT PURCHASES BY HOSPITAL BOARDS (PATIENT MONITORING EQUIPMENT, BODY SCANNERS, ETC.) ARE ANTICIPATED IN THE NEXT SEVERAL YEARS. SELDEN

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